

## Howard B. Edelstein, CLU, AEP



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Howard Edelstein has been involved in the Executive Benefits and Insurance business for over 40 years in Cleveland, Ohio. His areas of business expertise include employee benefits planning and executive estate planning, and has specialized in providing these services to the community banking industry.

A well-known commentator on benefits and estate planning topics, Howard has made multiple appearances on CNBC television, the Bloomberg Business Radio Network and WCLV-FM, and his comments have also appeared in the following publications:

*The Wall Street Journal*  
*Business Week*  
*The New York Times*  
*CFO Magazine*  
*Investors Business Daily*  
*The Cleveland Plain Dealer*

*Management Review*  
*Barron's*  
*Crain's Cleveland Business*  
*Journal of Compensation & Benefits*  
*Treasury and Risk Management*  
*Institutional Investor*

Born in Toledo, Ohio, Howard moved to Mansfield, Ohio as a small child and came to Cleveland following his graduation in 1968 from Kenyon College. He began full time in the insurance and employee benefits business in 1969 with Northwestern Mutual Life. He has been a member of the Society of Financial Service Professionals since 1975, is a 40+ year member of the Association for Advanced Life Underwriting, and served on the Board of the Forum 400. He has held a leadership position in his industry's Federal Legislative Action Task force for over 25 years.

His civic and community involvement has been significant and diverse. He served as a Trustee of Kenyon College for 14 years, is a Director of the Philander Chase Conservancy, is an Officer and Trustee of the Crohn's and Colitis Foundation of America; is Co-Chairman of the Cleveland Committee on Foreign Relations; is a Director of The Cleveland Council on World Affairs; and is a past Trustee of The Lawrence School.

